Steve Gilbert
Professor
Information, Risk, and Operations Management

Education:
PHD, M.I.T., 1992
MS, Stanford University, 1985
BS, The University of Michigan, 1984

Academic Posts:
University of Texas at Austin, 1999 - present; Case Western Reserve University

Research Areas:
Supply Chain Management

Industry Areas:
Automobile Industry, Public Policy, Semiconductors, Telecommunication

Professional Service:
Associate Editor, *Management Science*;
Associate Editor, *Manufacturing and Services Operations Management (MSOM)*;
President, M&SOM Society of INFORMS;
Senior Editor, *Production and Operations Management (POMs)*

Current Research Projects:
Asymmetric Product Assortments
Durability Investment and Channel Structure
Managerial Incentives and Supplier Capacity
Supplier Encroachment under Asymmetric Information

Recent and Representative Publications:
Liwen Chen, Stephen M. Gilbert, and Xiaohui Xu. Sales Force Incentives Supplier Capacity Investment. *POMS*, forthcoming.
Stephen M. Gilbert and Sreelata Jonnalagedda. 2011. Durable Products, Time Inconsistency, and Lock-in. *Management Science* 57(9), 1655 - 1670.

Liwen Chen, Stephen M. Gilbert, and Yusen Xia. 2011. Private Labels: Facilitators or Impediments to Supply Chain Coordination. *Decision Sciences* 42(3), 689-720.

Sreekumar Bhaskaran and Stephen M. Gilbert. 2009. Implications of Channel Structure for Leasing or Selling Durable Goods. *Marketing Science* 28(5), 918-934.

Zhang, Xiaohong, Ou, Jihong, and Stephen M. Gilbert. 2008. Coordination of Stocking Decisions in an Assemble-to-Order Environment. *European Journal of Operational Research* 189, 540-558.

Burnetas, Apostolos, Stephen M. Gilbert, and Smith, Craig E. 2007. Quantity discounts in single-period supply contracts with asymmetric demand information. *IIE Transactions* 39, 465-479.

Stephen M. Gilbert, Xia, Yusen, and Gang Yu. 2007. Strategic Effects of a Merger upon Supplier Interactions. *Naval Research Logistics* 54 N. 2, 162-175.

Xia, Yusen and Stephen M. Gilbert. 2007. Strategic interactions between channel structure and demand enhancing services. *European Journal of Operational Research* 181, 252-265.

Stephen M. Gilbert, Xia, Yusen, and Gang Yu. 2006. Strategic Outsourcing for Competing OEMs that Cost Reduction Opportunities. *IIE Transactions* 38, N. 11, 903-915.

Nair, Sreekumar and Stephen M. Gilbert. 2005. Selling and Leasing Strategies for Durable Goods with Complementary Products. *Management Science* 51, N. 8, 1278-1290.

Golany, B, Stephen M. Gilbert, Y. Xia, M.S. Yang, and Gang Yu. 2004. Real Time Disruption Management in a Two-Stage Production and Inventory System. *IIE Transactions* 36, N.1, 1-15.

Professional Awards:
Meritorious Service Award for Associate Editors from Management Science, 2010;
M&SOM Meritorious Service Award, 2009