



Master of Business Administration

MBA Class of 2005 Salary Survey Final Full-Time Salary Statistics*

US/Permanent Residents	Mean	Median
Base Salary	\$ 85,287	\$ 85,000
Signing Bonus	\$ 14,687	\$ 10,000
Guaranteed Bonus	\$ 14,028	\$ 10,000

International	Mean	Median
Base Salary	\$ 79,123	\$ 80,900
Signing Bonus	\$ 13,523	\$ 10,000
Guaranteed Bonus	\$ 14,866	\$ 10,000

All Students	Mean	Median
Base Salary	\$ 84,025	\$ 85,000
Signing Bonus	\$ 14,449	\$ 10,000
Guaranteed Bonus	\$ 14,216	\$ 10,000

MBA Salary Statistics by Function

Finance	Mean	% Accepts
Corp Fin/Treas/Analysis	\$ 78,443	20%
Investment Banking/M&A	\$ 88,286	10%
Investment Mgmt/Research	\$ 84,333	7%
Sales & Trading	\$ 87,500	1%
Venture Capital	\$ 80,000	1%

Marketing	Mean	% Accepts
Brand/Product	\$ 80,812	15%
Sales	\$ 83,679	5%
Research	\$ 76,625	1%

Management	Mean	% Accepts
Consulting	\$ 94,940	16%
General Management	\$ 81,816	12%
Operations	\$ 83,364	4%

Information Management	Mean	% Accepts
	\$ 86,188	3%

Other	Mean	% Accepts
	\$ 79,063	6%

MBA Salary Statistics by Industry

Manufacturing	Mean	% Accepts
Computers/High Technology	\$ 81,713	17%
Petroleum/Energy	\$ 88,804	8%
Food/Beverages/Tobacco	\$ 78,682	4%
Healthcare Products	\$ 78,563	3%
Software/Printing/Publishing	\$ 87,625	3%
Highly Diversified	\$ 74,429	2%
Household/Personal Products	\$ 84,180	2%
Telecommunications	\$ 71,667	1%
Other manufacturing	\$ 80,417	2%

Services	Mean	% Accepts
Inv Banking/Brokerage/Sec	\$ 91,035	15%
Consulting	\$ 94,818	13%
Real Estate	\$ 75,058	9%
Diversified Financial Services	\$ 79,556	6%
Transportation Services	\$ 79,833	4%
Computer Related Services	\$ 85,111	3%
Commercial Banking	\$ 72,857	2%
Entertainment/Media/Leisure	\$ 85,500	2%
Other service	\$ 77,023	4%

MBA Salary Statistics by Region

	Mean	% Accepts
Southwest	\$ 83,284	59%
Midwest	\$ 86,747	9%
West	\$ 88,426	9%
Northeast	\$ 91,190	7%
South	\$ 79,033	5%
Mid-atlantic	\$ 86,286	2%
Outside U.S.	\$ 77,952	9%

Southwest (AZ, CO, NM, OK, TX)
 Midwest (IA, IL, IN, KS, MI, MN, MO, ND, NE, OH, SD, WI)
 West (AK, CA, HI, ID, MT, NV, OR, UT, WA, WY)
 Northeast (CT, MA, ME, NH, NJ, NY, RI, VT)
 South (AL, AR, FL, GA, KY, LA, MS, NC, SC, TN)
 Mid-atlantic (DC, DE, MD, PA, VA, WV)

*Data are based on 293 usable guaranteed MBA student-reported base salaries collected through September 30, 2005 (including offers as of August 19, 2005). This report complies with MBACSC guidelines for data collection. Numbers and percentages are rounded to the nearest whole number.



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MBA Class of 2006 Salary Survey Final Internship Salary Statistics*

US/Permanent Residents	Mean	Median
Monthly Base Salary	\$ 5,198	\$ 5,500

International	Mean	Median
Monthly Base Salary	\$ 5,107	\$ 5,500

All Students	Mean	Median
Monthly Base Salary	\$ 5,178	\$ 5,500

MBA Salary Statistics by Function

Finance & Accounting	Mean	% Accepts
Corp Fin/Treas/Analysis	\$ 5,336	20%
Investment Mgmt/Research	\$ 4,805	15%
Investment Banking/M&A	\$ 6,583	7%
Venture Capital	\$ 2,747	3%
Sales & Trading	\$ 5,800	1%
Accounting	\$ 3,973	1%

Marketing	Mean	% Accepts
Brand/Product	\$ 5,106	18%
Research	\$ 4,393	7%
Sales	\$ 4,655	4%

Management	Mean	% Accepts
Consulting	\$ 6,577	8%
Operations	\$ 4,956	6%
General Management	\$ 4,663	4%

Information Management	Mean	% Accepts
	\$ 4,663	4%

Other	Mean	% Accepts
	\$ 5,214	3%

MBA Salary Statistics by Industry

Manufacturing	Mean	% Accepts
Computers/High Technology	\$ 5,463	18%
Food/Beverages/Tobacco	\$ 5,123	9%
Petroleum/Energy	\$ 5,906	7%
Healthcare Products	\$ 5,321	4%
Software/Printing/Publishing	\$ 4,458	3%
Highly Diversified	\$ 5,217	2%
Other manufacturing	\$ 3,370	2%
Household/Personal Products	\$ 4,263	1%
Chemicals	\$ 5,633	1%
Telecommunications	\$ 3,769	1%

Services

Investment Banking/Brokerage	\$ 5,984	16%
Real Estate	\$ 3,880	8%
Consulting	\$ 7,860	6%
Diversified Financial Services	\$ 4,690	4%
Computer Related Services	\$ 5,073	3%
Transportation/Environmental	\$ 4,571	3%
Entertainment/Media/Leisure	\$ 3,200	2%
Not-for-Profit	\$ 2,611	2%
Other Services	\$ 3,880	2%
Government	\$ 3,152	2%
Commercial Banking	\$ 6,475	1%
Healthcare Services	\$ 1,967	1%
Communication Services	\$ 4,333	1%
Law	\$ 10,105	1%

MBA Salary Statistics by Region

	Mean	% Accepts
Southwest	\$ 4,869	61%
Mid-Atlantic	\$ 5,194	8%
West	\$ 5,656	8%
Northeast	\$ 7,250	7%
Midwest	\$ 5,585	7%
South	\$ 6,131	4%
Outside the U.S.	\$ 3,644	4%

Southwest (AZ, CO, NM, OK, TX)
 Mid-atlantic (DC, DE, MD, PA, VA, WV)
 West (AK, CA, HI, ID, MT, NV, OR, UT, WA, WY)
 Northeast (CT, MA, ME, NH, NJ, NY, RI, VT)
 Midwest (IA, IL, IN, KS, MI, MN, MO, ND, NE, OH, SD, WI)
 South (AL, AR, FL, GA, KY, LA, MS, NC, SC, TN)

*Data are based on 272 usable guaranteed MBA student-reported base salaries collected through September 30, 2005 (including offers as of August 19, 2005). This report complies with MBACSC guidelines for data collection. Numbers and percentages are rounded to the nearest whole number.