

Angela Fagundes Reese
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- Education**
- The University of Texas at Austin, McCombs School of Business** May 2007
Master of Business Administration , Concentration in Management and Marketing
Fellowship Award, Consortium for Graduate Study in Management
- Tufts University**, Somerville, Boston May 1999
Bachelor of Arts, International Relations with concentration in Economics
- Experience**
- 1/06-5/06 **Convio, Inc. – Capgemini Consulting Practicum** Austin, TX
- Developing international market expansion plan for \$37M private technology company
- 4/05 – 8/05 **Multilateral Investment Fund, Inter-American Development Bank** Washington D.C.
Consultant
- Monitored and evaluated project portfolio performance of Fund loans valued between \$500K and \$2.5M made to microfinance institutions
 - Tracked ROI, disbursement of credit, default on loans as well as numerous other indicators for microfinance projects
 - Designed project specific metrics and market strategy for launch of small business projects in the Caribbean
- 07/02 – 03/05 **ACCION International** Washington D.C.
Senior Associate, Executive Office
- Defined target market segments and developed new loan products for ABN AMRO’s microfinance projects in Brazil, resulting in the bank’s portfolio growth in Sao Paulo
 - Conducted micro lending impact study for the World Bank in Northeastern Brazil by collecting customer insight data and analyzing growth of repeated loans
 - Drafted executive and field reports for a 21-person corporate board
- 05/01 – 12/01 **Monitor Group, OntheFrontier** São Paulo, Brazil
Account Manager
- Led sales and marketing activities to introduce strategy software to small and medium businesses in southern Brazil resulting in regional expansion and recognition
 - Organized strategy events with trade/commercial associations, local businesses and educational institutions on competitiveness
 - Advised senior managers of tourism, retail, and manufacture industries on firm strategy and customer segmentation, as part of consultative sales process
 - Developed and managed strategy seminar series for Brazil’s leading business school
- 05/99 – 11/00 **Amigos de las Americas** Brazil, Mexico
Country Director
- Trained and managed annual project teams of five staff and 35 volunteers for community development programs in Northeastern Brazil and Central Mexico
 - Built partnerships with national and international organizations, local development NGOs and private university
- Activities**
- 2nd Place Winner of Consulting Case Competition: *Growth Strategies for Red Bull*
President: Net Impact; Chair of Mentoring for International Students Association
- Personal**
- Trilingual: English, Portuguese, and Spanish
 - Volunteer instructor of financial literacy “*Money Smart*” to immigrants