

Rishi Rajan

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Education	The University of Texas at Austin, McCombs School of Business	Austin, TX
May 2009	Master of Business Administration, Full-Time Program Specialization in Energy Finance; GMAT 740	
	University of Houston, Bauer School of Business	Houston, TX
Feb 2007	NYMEX Energy Risk Management Certificate Concentration in Energy Trading and Risk	
	Indian Institute of Technology, Bombay	Mumbai, India
July 2001	Bachelor of Technology in Civil Engineering	
Experience	Fortis Energy Marketing and Trading	
Fall 2007	<i>McCombs PLUS Project – Market Analysis SERC Power Market</i>	Austin, TX
	<ul style="list-style-type: none">• Conducted energy market research to construct multi-year demand and supply curves• Evaluated market fundamentals to correlate power demand with economic indicators	
	Sapient Corporation	
6/04 – 8/07	<i>Senior Associate</i>	Houston, TX
	Global top-5 integrated energy major (Chicago)	
	<ul style="list-style-type: none">• Led team of 4 to execute integration testing of complex crude scheduling and inventory optimization system designed to handle over 1.5M barrels of crude and 7M barrels of refined products daily• Administered 420 business cases across 15 interfacing systems on time and to plan; led to award of contract for integration testing of entire global rollout of system	
	Start-up power marketing firm (New York)	
	<ul style="list-style-type: none">• Co-developed excel based power pricing and load forecasting models which enabled firm to generate its first sales offering	
	Global top-5 integrated energy major (Houston)	
	<ul style="list-style-type: none">• Developed excel models for LNG spot trading opportunity identification• Conceptualized first internal LNG industry training deck - currently used firm wide at Sapient	
	Top-10 power and natural gas trading firm (Houston)	
	<ul style="list-style-type: none">• Researched and disseminated break down analysis of portfolio Value at Risk; led to credibility and acceptance of key market-risk metric by traders• Prepared risk and data analysis reports for senior managers at market-risk desk• Managed development efforts for suite of 9 market-risk applications, coordinating deliverables from 3 external firms; applications key to \$200M premium paid during sale of trading division• Formulated risk valuation portion of sales proposal for large investment fund	
10/01 – 6/04	<i>Associate</i>	Delhi, India
	<ul style="list-style-type: none">• Led team of 4 to deliver a portfolio creation tool for market risk monitoring. Managed project rescue initiative and successfully delivered project on time• Designed technical solutions for 4 clients in the telecom and insurance domains	
Additional	<ul style="list-style-type: none">• Member of McCombs Energy Finance Club• All India Rank 1,965/250,000 - IIT Entrance Exam (1997) – Top 0.8%• Volunteer with Red Cross of America and Habitat for Humanity• Passionate mountain climber, completed 1st stage of Mt. Rainier, Seattle (10k feet, June 2005)	