

Amy Cureton
8315 Edgemoor Place
Austin, TX 78749
512-796-6400

Amy.Cureton@mba07.mcombs.utexas.edu

Education	The University of Texas at Austin, McCombs School of Business Master of Business Administration Concentration in Corporate Finance	May 2007
	The University of Texas at Austin Bachelor of Arts, with honors	August 1999
Experience 10/01-07/05	JPMorgan Chase <i>Home Equity Wholesaler, Southwest Market, 01/05-07/05</i> <ul style="list-style-type: none">• Managed 190M home equity production channel, including a team of three home equity loan officers in three Texas cities• Coordinated all aspects of the home equity sales process for 70 branch territory including joint sales campaigns with other product specialists, Market and District managers• Developed training programs for bankers, including a new framework for positioning home equity sales, and a forecast reporting model that encouraged bankers to take ownership of their home equity sales and increased loan production 20% in one month• Increased production by an average of 30% through effective pipeline management and direct negotiations with underwriting management in our Rochester, NY office <i>Home Equity Loan Officer, 08/03-12/05</i> <ul style="list-style-type: none">• Exceeded growth targets in three branch territory through direct sales and coaching bankers and tellers• Developed credit and debt management strategies with Small Business and Wealth Management partners that resulted in 115% yr over yr increase in home equity sales• #1 in Texas for Leaders Club 2004 for Home Equity Production Growth <i>Personal Banker/Officer, 10/01-08/03</i> <ul style="list-style-type: none">• Developed innovative and customized education, retirement and estate planning solutions within a 20M portfolio of 400 existing affluent clients to consistently exceed sales goals by 20%	Austin, TX
01/00-05/01	Janus Mutual Funds <i>Investment Specialist</i> <ul style="list-style-type: none">• Matched the Janus investment approach with investor's needs• Provided shareholders with financial planning tools including market trends, fund and tax information	Austin, TX
Activities	McCombs School of Business: <ul style="list-style-type: none">• Treasurer: <i>Graduate Finance Association</i>• Member: <i>Graduate Real Estate Society, Graduate Women in Business</i> student groups• Finalist in Finance Challenge Fall 2005 JPMorgan Chase <ul style="list-style-type: none">• NASD Brokerage Series 6,63 and Group 1 TX Insurance License	
Personal	<ul style="list-style-type: none">• Co-trustee for family trust since the age of 18• Renovated and sold three homes for profit in Central Austin• Traveled in several foreign countries including Australia, France, Switzerland, Germany, and Austria	