BRITTNY GROCE

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EDUCATION

THE UNIVERSITY OF TEXAS AT AUSTIN, McCombs School of Business, Austin, TX **May 2013**

Master of Business Administration, Full-Time Program

- Concentration in Investment Management; Member of Graduate Finance Association, Graduate Women in Business
- MBA Investment Fund, LLC – one of 15 selected to actively manage portfolio with ~$14M in AUM; team leader of financial sector
- MBA+ Project: STRATCAP Management Company – one of five selected to assist in early stage development of macro hedge fund

SOUTHERN METHODIST UNIVERSITY, Edwin L. Cox School of Business, Dallas, TX **May 2007**

Bachelor of Business Administration in Finance; GPA 3.64

Bachelor of Science in Economics

- Studied abroad at Oxford University in Oxford, England

EXPERIENCE

STEPHENS INC., Dallas, TX **2008 - 2011**

Equity Research Associate

- Formulated investment recommendations for 14 small- and mid-cap companies in the consumer finance industry based on fundamental research and analysis, relative valuation, earnings outlook, market dynamics, and industry trends
- Annually published over 100 earnings reports, coverage initiations, regulatory updates, and in-depth industry analyses accompanied with earnings projection and valuation models that were utilized by institutional investors
- Partnered with equity sales and trading to promote investment ideas to the buyside and generate trading volume; the consumer finance team has a strong track record and is consistently a solid revenue generator for the firm
- Collaborated with executive management to assess business strategies and current trends, and hosted management teams on domestic and international non-deal road shows to market company stories to investors
- Generated the Payday Lending Industry Report which is a detailed analysis on industry size, growth, mechanics, and future outlook; it is a highly regarded publication and the data is used as a benchmark for the industry, presented at the annual consumer financial services conference, and quoted in several companies' filings

J.P. MORGAN SECURITIES, INC., Dallas, TX **2007 - 2008**

Investment Banking Analyst

- Facilitated an alternative financing package for a large book retail company which resulted in a $42.5M term loan, 9.5M warrant package, and $135M put option on the company's international assets; the transaction prevented a debt default
- Interacted with senior bankers, lawyers, accountants, and company management to draft the SEC S-1 document in preparation for a $300M initial public offering of a large environmental services company
- Performed over 15 company-specific analyses to evaluate strategic and capital raising alternatives for clients and collaborated with senior bankers and executive management to generate and execute five mandated transactions
- Conducted in-depth due diligence on two companies to extrapolate hidden value and formulate adequate valuations in preparation to sell the firms; prepared M&A models to assess the various transaction structures
- Gained proficiency in financial modeling of standalone financials, leveraged recapitalizations, and valuation including leveraged buyout, discounted cash flow, and trading and transaction comparable analyses

HBK CAPITAL MANAGEMENT, Dallas, TX **2006 - 2007**

Intern – Derivatives Group

- Assisted the interest rate swap, credit default swap, and total return swap teams in various capacities, and generated daily reports of existing positions for traders, analysts, and portfolio managers' review
- Coordinated with external counterparties to ensure accurate execution, settlement, and clearing of trades

CANTOR FITZGERALD, Dallas, TX **Summer 2006**

Intern – Institutional Equity Trading

- Supported equity traders with the execution and settlement of trades, following market activity, and client interaction
- Identified equity futures market movements and outstanding stock orders to discuss on the morning call, and marketed stock availability to potential buyers and sellers

ADDITIONAL

- **Certifications**: Chartered Financial Analyst (CFA®) Level II Candidate
- **Professional Licenses**: Series 7, Series 63, Series 86, Series 87
- **Work Eligibility**: Eligible to work in the U.S. with no restrictions