



THE UNIVERSITY OF TEXAS AT AUSTIN

McCOMBS SCHOOL OF BUSINESS

Preliminary MBA Class of 2012 Full-time Salary Statistics*

MBA Salary Statistics by Student Visa Status

US/Permanent Residents	Mean	Median
Base Salary	\$ 107,383	\$ 100,000
Signing Bonus	\$ 24,356	\$ 20,000
Guaranteed Bonus	\$ 33,505	\$ 14,250
International	Mean	Median
Base Salary	\$ 106,359	\$ 100,000
Signing Bonus	\$ 24,121	\$ 20,000
Guaranteed Bonus	\$ 8,650	\$ 8,650
All Students	Mean	Median
Base Salary	\$ 107,161	\$ 100,000
Signing Bonus	\$ 24,310	\$ 20,000
Guaranteed Bonus	\$ 26,404	\$ 9,700

MBA Salary Statistics by Function

Finance & Accounting	Mean	% Accepts
Corporate Finance/Treasury	\$ 98,543	13%
Investment Banking	\$ 100,769	7%
Investment Management/Research	\$ 98,750	7%
Sales & Trading	\$ 100,000	2%
Venture Capital/Private Equity	\$ 98,750	2%
Marketing	Mean	% Accepts
Marketing: General Marketing	\$ 97,643	8%
Marketing: Brand Management	\$ 101,692	7%
Sales & Business Development	\$ 100,000	3%
Management	Mean	% Accepts
Consulting	\$ 122,691	30%
Operations	\$ 107,857	8%
General Management	\$ 104,545	6%
Other	Mean	% Accepts
Other	\$ 96,770	6%

MBA Salary Statistics by Industry

Industry	Mean	% Accepts
Consulting	\$ 124,329	27%
Computer HW/Electronics/Semi-Conductor	\$ 103,650	14%
Investment Banking/Brokerage	\$ 102,105	11%
Consumer Products	\$ 95,632	11%
Petroleum/Energy	\$ 101,609	6%
Diversified Financial Services/Insurance	\$ 101,111	5%
Diversified Manufacturing	\$ 101,860	4%
Investment Management	\$ 93,000	3%
Private Equity/Venture Capital	\$ 98,750	2%
Internet/e-Commerce	\$ 110,000	2%
Computer Software/Printing/Publishing	\$ 115,375	2%
Retail	\$ 105,000	2%
Commercial Banking	\$ 87,733	2%
Telecommunications	\$ 94,667	2%
Travel/Tourism/Hospitality/Transportation	\$ 98,333	2%
Pharmaceutical/Biotechnology/Healthcare	-	1%
Other	\$ 102,500	3%

MBA Salary Statistics by Region

Region	Mean	% Accepts
Southwest	\$ 106,104	62%
West	\$ 115,731	14%
Northeast	\$ 101,133	9%
Midwest	\$ 108,867	9%
South	\$ 111,875	5%
Mid-Atlantic	-	-
International/U.S. Possessions and Territories	\$ 88,912	2%
Northeast (CT, MA, ME, NH, NJ, NY, RI, VT)		
Mid-Atlantic (DC, DE, MD, PA, VA, WV)		
South (AL, AR, FL, GA, KY, LA, MS, NC, SC, TN)		
Midwest (IA, IL, IN, KS, MI, MN, MO, ND, NE, OH, SD, WI)		
Southwest (AZ, CO, NM, OK, TX)		
West (AK, CA, HI, ID, MT, NV, OR, UT, WA, WY)		

*Data is based on 175 usable guaranteed MBA student-reported base salaries collected through May 29, 2012. This report complies with MBACSC guidelines for data collection. Numbers and percentages are rounded to the nearest whole number.