DEPARTMENT OF FINANCE
MCCOMBS SCHOOL OF BUSINESS
THE UNIVERSITY OF TEXAS AT AUSTIN

RE 358
Intro to Real Estate and Urban Land Development

Instructor: John Morran
Classroom: UTC 1.132
Unique #: 03325 / 37084

Spring 2009
Monday 5:00- 8:00 PM

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Phone: (512) 917-1200
Office Hours – GSB 5.160
Before class and by appointment

Teaching Assistant: Dan Fuchs
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Office Hours - TBD

Course Description
This course is an introduction and overview of the real estate industry at the undergraduate level. This is a survey course and designed to cover a large number of general real estate topics. Emphasis will be placed on the analysis, valuation, investment, financing and development of commercial properties.

Grading
Grades will be based on the student's performance on three examinations.

Test 1	30%
Test 2	30%
Final Exam	40%

Class participation is encouraged and expected. While attendance will not be taken, students must to be present in class to obtain all course material that will be covered on the exams. **The Final exam is CUMULATIVE.**

Required Materials:
Text - Real Estate Principles by: Ling and Archer, ISBN: 0-07-304621-1

A Financial Calculator is required - Access to financial spreadsheet program is encouraged

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CLASS POLICIES

INSTRUCTOR EXPECTATIONS

Class participation is an important part of this course and class attendance is considered essential for performance in this course. We may also be fortunate to have guest lecturers from several distinguished real estate professionals. In addition, reading assignments are required. ALL OF THE ABOVE ARE SUBJECT TO EXAMINATION.

EXAM POLICIES

1. Individual alternate exam dates are not an option. Exams will be given on the dates listed in this syllabus or at an alternative date for the entire class as determined by the instructor. Students are expected to resolve any conflicts between scheduled exams and other academic or work requirements.

2. Calculators may be used when taking the exams. Programs on programmable calculators may not be used during an exam and you may not share calculators with others during the exam. Students are responsible for learning how to use a calculator properly and for ensuring that their calculator's batteries have sufficient power. Use of any other electronic device is prohibited during the exams.

3. I will post grades as soon as possible using eGradebook.

GRADING POLICIES

1. Grades will be determined by the weighting system contained in this syllabus.

2. Your final letter grade will be earned as follows:

A =	90 or higher
B =	80 to 89
C =	70 to 79
D =	60 to 69
F =	Below 60

3. Make-up or extra work to improve your grade is not possible.

4. The McCombs School of Business has no tolerance for acts of scholastic dishonesty. The responsibilities students with regard to scholastic dishonesty are described in detail in the Policy Statement on Scholastic Dishonesty for the McCombs School of Business. By enrolling in this class, you have agreed to observe the entire student responsibilities described in that document. If the application of that Policy Statement to this class and its assignments is unclear in any way, it is your responsibility to ask me for clarification. Students who violate University rules on scholastic dishonesty are subject to disciplinary penalties, including the possibility of failure in the course an/or dismissal from the University. Since dishonesty harms the individual, all students, and the integrity of the University, policies on scholastic dishonesty will be strictly enforced. You should refer to the Student Judicial Services website at http://deanofstudents.utexas.edu/sjs/ or the General Information Catalog to access the official University policies and procedures on scholastic dishonesty as well as further elaboration on what constitutes scholastic dishonesty.

5. Password-protected class sites will be available for all accredited courses taught at The University. Syllabi, handouts, assignments and other resources are types of information that may be available within these sites. Site activities could include exchanging e-mail, engaging in class discussions and chats, and exchanging files. In addition, class e-mail rosters will be a component of the sites. Students who do not want their names included in these electronic class rosters must restrict their directory information in the Office of the Registrar, Main Building, Room 1. For information on restricting directory information see: http://www.utexas.edu/student/registrar/catalogs/gi02-03/app/appc09.html.

6. The University of Texas at Austin provides upon request appropriate academic accommodations for qualified students with disabilities. For more information, contact the Office of the Dean of Students at 471-6259, 471-4641 TTY.

Everything is subject to change by the instructor