J. WILLIAM KAMAS, MBA, CPA

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ADJUNCT PROFESSOR • SENIOR FINANCIAL DIRECTOR

Lecturer / Financial Operations Manager / Accounting Specialist

An accomplished Adjunct Professor and Senior-Level Financial Director with over 25 years of diversified experience, steering and directing all aspects of Financial Planning, Accounting Operations, Marketing and delivering impressive lectures at The University of Texas. Exceptional mentor and trainer, developing organized programs that enrich and guide students as well as inspire a team commitment to goals and high-quality performance standards. Exemplary experience in reviewing and evaluating a wide range of material and information before incorporating into curriculum as well as utilizing real life, hands-on experience from the business arena. Demonstrated expertise in:

Curriculum Development	Strategic Planning and Executive Leadership
Student Mentoring	Full P&L Responsibility
Small Business Management	Revenue and Profit Growth Strategies

EDUCATION / LICENSES

EDUCATION: **M.B.A.** in Finance, University of Chicago; Chicago, Illinois
B.S. in Accounting, Oklahoma State University; Stillwater, Oklahoma

LICENSES: Certified Public Accountant **(CPA),** State of Texas
Qualifications Committee: Texas State Board of Public Accountancy (2013-Present)
Real Estate License, State of Texas

PROFESSIONAL EXPERIENCE

The University of Texas; Austin, Texas **2002-Present**
Adjunct Professor

- Instruct accounting courses at the graduate, undergraduate, and executive levels
- Develop curriculum and coursework that advances students' general business and accounting knowledge
- Maximize students' learning by creating an organized and enriching learning environment with the use of technology, hands-on strategies, case studies, interactive problem-solving approaches, and other research/resource based practices
- Promote a positive classroom climate through affirmative, collaborative, and supportive communication with an optimistic and energetic attitude
- Communicate and mentor students through after-class meetings, phone calls, emails, and posting boards
- Serve and promote the Accounting Department through committee involvement, attending student events, and the coordination of beginning financial and managerial accounting courses
- **Received 2009 Faculty Honor Roll**
- **Continually receive high evaluations from students on course instructor surveys**
- **Three time CIBER program instructor (Prague 2012 & 2013, Paris 2014)**

Advocate Pain Management Centers; Houston, Texas **2004-2013**
Owner / Controller

- Purchased multi-location centers with a partner and grew employees from two (2) to 14 within a very short period
- Held full P&L responsibility for all aspects of the operations including marketing, managing staff, accounting, expense management, real estate transactions, and partner relations
- Responsible for identifying long-term strategic opportunities and providing clear vision and philosophy
- Led overall strategic direction, growth of sales, and new business development initiatives through creative and effective referral programs with other specialty centers/doctors
- Implemented successful marketing strategies, which increased revenue and company recognition
- Drove results and innovation through the analysis of business and industry climate and trends, including competition, market penetration/segmentation, positioning, marketing/strategy, customer demographics, expansion opportunities, and service offerings
- Created and negotiated marketing and media contracts, which included radio, online, event and print advertising
- **Tripled cash flow from 2004 to 2013**
- **Doubled the number of referring doctors and attorneys from 2004 to 2013**

Zinger Hardware; Austin, Texas **2001-2004**
Owner / Investor

- Developed and managed concept from inception to sale
- Provided full responsibility for bottom-line factors, half-million dollar loan, 10 employees and processes across all functions
- Developed store financial processes, infrastructures and internal controls
- Managed the build-out of 14,000-square feet of leased space
- Grew business from $0 to $1M in sales within a 1-year period

Dell Inc.; Austin, Texas **1996-2001**
Senior Financial Manager

- Managed diverse financial and marketing accountabilities within groups tasked to develop strategic relationship with Microsoft and Intel
- Scope of responsibilities included managing programs, defining strategic goals, executive level reporting, developing processes, and managing large budgets
- Managed staff dedicated to performing accounting functions, research, industry analysis and tracking/reporting financial performance
- Managed all financial aspects of multimillion-dollar cooperative marketing funds with both Microsoft and Intel (accounting, internal controls, and marketing)
- Drove multiple marketing program success tracking initiatives that ensured resources spent on marketing activities were optimized
- Established efficient and thorough processes for numerous cooperative funds and internal budgets
- Created and led a cross-functional team that developed a reporting tool allowing the company to track, forecast and impact the attach rates for software products
- Team awarded CFO Excellence Award

Bellini; Houston, Texas **1995-1996**
Owner

- Purchased a failing children's specialty business and re-structured all aspects of the operations, which led to a successful sales of the business for a 200% profit within one-year
- Revised product mix and marketing strategy resulting in a 200% rise in sales
- Developed financial and operational systems that tracked and managed inventory, purchases, sales and expenses

Exxon Company USA; Houston, Texas **1991-1995**
Senior Financial Manager, Strategic Planning Group

- Diverse financial responsibilities with job scope involving preparation of monthly board of directors earning's presentation, individual asset valuations, developing comprehensive earning models, competitor analysis, budgeting, reporting and operational performance reviews
- Team improved return on division's asset portfolio by over 15%
- Designed an innovative computer model that analyzed information allowing senior management to make decisions concerning asset disposals

Arthur Anderson; Dallas, Texas **1987-1989**
Senior Auditor

- Planned and administered audit engagements ensuring each were completed on time and within budget
- Provided other value-added services through management letters, evaluation of internal controls and due diligence