# Brian J. White, CPA, PhD

Assistant Professor of Accounting The University of Texas at Austin

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#### **EDUCATION**

University of Illinois at Urbana-Champaign, Champaign, Illinois PhD in Accountancy, 2012

Manchester Business School, University of Manchester, Manchester, England Master of Business Administration, *with distinction*, 2002

Centre of African Studies, University of Edinburgh, Edinburgh, Scotland Master of Science in African Studies, *with distinction*, 1997

Edmund A. Walsh School of Foreign Service, Georgetown University, Washington, DC Bachelor of Science in Foreign Service, 1995

#### RESEARCH

Research focus: Behavioral research in financial and managerial accounting

#### **Refereed Publications**

- Example-based reasoning and fact-weighting guidance in accounting standards (with Greg Capps and Lisa Koonce). Forthcoming at *Contemporary Accounting Research*.
- The paradoxical behavioral effects of a directional goal on investors' risk perceptions and valuation judgments (with Brooke Elliott and Kristina Rennekamp). Forthcoming at *Journal of Behavioral Finance*.
- How do experienced users evaluate hybrid financial instruments? (with Shana Clor-Proell and Lisa Koonce). *Journal of Accounting Research* 2016 (54): 1267-1296.
- Does concrete language in disclosures increase willingness to invest? (with Brooke Elliott and Kristina Rennekamp). *Review of Accounting Studies* 2015 (20): 839-865.
- Earnings metrics, information processing, and price efficiency in laboratory markets (with Brooke Elliott and Jessen Hobson). *Journal of Accounting Research* 2015 (53): 555-592.

- The effect of performance-based incentive contracts on System 1 and System 2 processing in affective decision contexts: fMRI and behavioral evidence (with Anne Farrell and Joshua Goh). The Accounting Review 2014 (89): 1979-2010.

  Article included in "A forum on neuroscience and ultimate causation in accounting research"
- The unintended effect of corporate social responsibility performance on investors' estimates of fundamental value (with Brooke Elliott, Kevin Jackson and Mark Peecher). *The Accounting Review* 2014 (89): 275-302.

### **Working papers**

"Automatic summarization of corporate disclosures," with Eddy Cardinaels and Stephan Hollander

"The effects of uncertainty and investment horizon on investors' reactions to good and bad news,"

"Financial Incentives Differentially Regulate Neural Processing of Positive and Negative Emotional Biases During Decision-Making," with Anne Farrell and Josh Goh

"Linked financial statement presentation, causal reasoning, and investors' risk judgments" with Zheng Leitter and Lisa Koonce

### Work in progress

"Earnings metrics and motivated reasoning," with Brooke Elliott, Jessen Hobson and Ben Van Landuyt

"The endowment effect and corporate social responsibility," with Shannon Garavaglia and Julie Irwin

### Other work

Review of the book *The African Experience with Higher Education*, by JFA Ajayi, LKH Goma and GA Johnson. *Higher Education* 1998 (35): 473-477. doi: 10.1023/A:1003294108162

#### **Media mentions**

"To write a better prospectus, keep it concrete." Steve Brooks. Texas Enterprise. Nov 1, 2015.

"Mapping a Manager's Brain on Incentives." Steve Brooks. Texas Enterprise. Feb 17, 2015.

"Clear communications and unconscious customer bias." Daniel Burstein. *Marketing Sherpa*. Nov 24, 2014.

"Investors may react emotionally to corporate responsibility." Harvard Business Review's Daily Stat. Jan 2014

"This is your brain on incentives." Kim Brown. Texas Enterprise. Mar 25, 2013.

### Research awards, grants and fellowships

- 2016 Recipient, McCombs School of Business CBA Foundation Research Excellence Award for Assistant Professors
- 2015 Nominee, McCombs School of Business CBA Foundation Research Excellence Award for Assistant Professors
- 2013 Outstanding Doctoral Dissertation Award, ABO Section, AAA
- 2012 Outstanding Manuscript Award, ABO Section, AAA
- 2011 Deloitte Foundation Doctoral Fellowship
- 2011 Victor Bernard Memorial Scholar, University of Illinois
- 2011 AAA / Deloitte Foundation / J Michael Cook Doctoral Consortium Fellow
- 2011 Campus Research Board Grant, University of Illinois (PI: Jessen Hobson), \$7,680
- 2010 Richard D. and Anne Marie Irwin Fellowship, University of Illinois
- 2010 Institute of Management Accountants Foundation for Applied Research Grant (PI: Anne Farrell), \$12,495
- 2010 Campus Research Board Grant, University of Illinois (PI: Anne Farrell), \$14,550

## **Invited presentations & conference participation** (presenter unless indicated)

- 2017 FASB Financial Reporting Issues Conference (participant), University of Pittsburgh (scheduled)
- 2016 AAA FARS Midyear Meeting (co-author presenting), Erasmus University, INSEAD Accounting Symposium (participant), University of Bern, AAA Annual Meeting (co-author presenting), University of Kentucky, University of Iowa
- 2015 The University of Texas at Austin Spring Conference, University of Illinois Young Scholars Symposium, Indiana University, ABO Midyear Meeting (co-author presenting), Cornell University, University of Alberta
- 2014 FARS Midyear Meeting, MAS Doctoral Consortium, Lone Star Accounting Research Conference, *Accounting, Organizations and Society* Conference (participant)
- 2013 FARS Midyear Meeting, MAS Midyear Meeting, *Journal of Accounting Research* Conference, Tilburg University Accounting Spring Camp, ABO Midyear Meeting
- 2012 FARS Midyear Meeting, Nanyang Technological University, The University of Texas at Austin, Georgia Institute of Technology, Emory University, Cornell University, University of Washington, ABO Midyear Meeting (two papers)
- 2011 FARS Midyear Meeting, Social and Consumer Psychologists of Illinois Conference
- 2010 ABO Midyear Meeting

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Curriculum Vitae

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### **TEACHING**

## **Teaching interests**

Financial accounting
Financial statement analysis

## **Teaching experience**

## University of Texas at Austin

ACC 380K.7 (Financial Statement Analysis, MBA/MPA elective) *Average rating over five years (11 sections): 4.6/5.0* 

ACC 327 (Financial Statement Analysis, Undergraduate elective) *Average rating over two years (two sections):* 4.7/5.0

## University of Illinois at Urbana-Champaign

ACCY 301 (Accounting Measurement and Disclosure, Undergraduate core course) *Average rating over two years (two sections):* 4.8/5.0

### Teaching awards

Nominee, McCombs School of Business Joe D Beasley Award for MBA Teaching
Nominee, McCombs School of Business Joe D Beasley Award for MBA Teaching
MBA Applause Award, McCombs School of Business, The University of Texas at Austin
University of Illinois College of Business Alumni Association Excellence-in-Teaching Award
List of Teachers Ranked as Excellent, University of Illinois
Fred H. Figge Distinguished Teaching Assistant Award in Accountancy, University of Illinois
List of Teachers Ranked as Excellent, University of Illinois
List of Teachers Ranked as Excellent, University of Illinois

#### **SERVICE**

### **Reviewing activities**

Editorial Board, Behavioral Research in Accounting, 2015-present

Ad Hoc reviewer for:

Accounting Horizons
Accounting and Finance
Accounting, Organizations and Society
Contemporary Accounting Research
Journal of Accounting Research
Journal of Business Ethics
Journal of International Accounting Research
Review of Accounting Studies
The Accounting Review
The International Journal of Accounting

- 2016 Reviewer and discussant, FARS and MAS Midyear; Reviewer, ABO Midyear
- 2015 Co-coordinator for Experimental Research in Accounting Conference at UT Austin
- 2015 Reviewer, AAA ABO, FARS and MAS Midyear Meetings
- 2014 Reviewer and discussant, AAA FARS and MAS Midyear Meetings
- 2013 Reviewer and discussant, AAA ABO Midyear Meeting
- 2012 Reviewer and discussant, AAA ABO Midyear Meeting
- 2011 Reviewer and moderator, AAA FARS Midvear Meeting
- 2010 Reviewer, AAA ABO Midyear Meeting

#### **External reviews**

Erasmus University, 2016 (PhD proposal)

## PhD and Masters supervision

Shannon Garavaglia (expected graduation 2019), PhD first-year summer paper, Supervisor Xinyu Zhang (expected graduation 2018), PhD Dissertation Committee, Member Ben Van Landuyt (expected graduation 2017), PhD Dissertation Committee, Member Sally Blatz (2013), MBA Independent Study, Supervisor Greg Capps (2012), Masters Thesis, Reader

### Service to the department, college and university

2016-present	Institutional Research Board (IRB) Departmental Review Chair
2016-present	Faculty Advisory Committee, McCombs School of Business, UT Austin
2012-present	Graduate Studies Committee, Department of Accounting, UT Austin
2011	Search Committee for Head of Accountancy Department, University of Illinois

### PROFESSIONAL & VOLUNTEER EXPERIENCE

**Lonestar Soccer Club,** Austin, Texas Treasurer, USSDA Teams, 2015-present

**Champaign Urbana Ballet,** Champaign, Illinois Treasurer, 2009-2012

**Morris Textiles Limited,** Liverpool, England Finance Director, 1997-2007

### PROFESSIONAL CERTIFICATION & MEMBERSHIPS

Certified Public Accountant (Registered), State of Illinois American Accounting Association, ABO, FARS and MAS Sections Institute of Management Accountants Society for Judgment and Decision Making