ZACHARY ROLLINS

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EDUCATION

THE UNIVERSITY OF TEXAS AT AUSTIN, McCombs School of Business, Austin, TX

May 2013

Master of Business Administration, Full-Time Program

- Concentration in Investment Management; GPA 3.85; GMAT score: 720
- Member of Graduate Finance Association
- · Serving as Teaching Assistant for Portfolio Management courses in the McCombs BBA Financial Analyst Program

MIAMI UNIVERSITY, Farmer School of Business, Oxford, OH

May 2008

Bachelor of Science in Finance

• Oxford Scholars Program; Deans List (3 Semesters)

EXPERIENCE

MBA INVESTMENT FUND LLC, Austin, TX

2011-Present

· One of fifteen students selected by faculty advisors to actively manage the MBA Investment Fund - \$14 million AUM

HERSH FAMILY INVESTMENTS, Dallas, TX

2012

Value oriented, open sector fund investing under NLM Capital Partners, LLC and run out of the Hersh Family Office.

Summer Associate

- Prepared research report on shipping industry covering dry bulk tanker, oil tanker, chemical tanker, and LNG carriers
- · Conducted fundamental research on companies across several sectors in both public and private markets
- Participated in conference calls and in person meetings with firm management and other investors to conduct due diligence for investment opportunities

FIDELITY INVESTMENTS, Covington, KY

2008 - 2011

Retirement Solutions Representative (2009 – 2011)

- Prepared investment allocation recommendations for clients with assets up to \$100K based on clients' needs, preferences, and risk tolerance
- Guided customers through rollover and distribution strategies of 401k accounts with assets up to \$2 million
- Sold Fidelity personal investing products, finishing in top 10% of sales representatives for 2011 Q1 sales campaign
- Led and organized team presentation made to sales director
- Coached and mentored two of four new team members to develop sales language and process

Financial Representative (2008 - 2009)

- · Facilitated service and trading functions to Fidelity's retail clients in brokerage, IRA, and 529 accounts
- Identified client needs for reallocation of assets and provided leads to appropriate advisory teams
- Designed and presented weekly market update for services trading team covering current market activity
- · Represented team in desktop technology forum providing feedback to IT teams regarding software application gaps

JPMORGAN CHASE, Columbus, OH

2007

Finance and Risk Intern

- Built discounted cash flow model for potential internal web product testing center
- Completed real estate consolidation project resulting in annual cost savings of \$255k for business group
- Researched business practices for potential fraud trends to identify possible web security issues

ADDITIONAL

- Level III CFA Candidate, Series 7 & 66
- MBA Soccer Club; Study abroad Differdang, Luxembourg, Spring Semester 2006
- · Manages personal investment portfolio utilizing a combination of individual stocks, ETFs, and Mutual Funds
- Work Eligibility: Eligible to work in the US with no restrictions